

# **Presentation of AskIT d.o.o.**

## **a provider of services for renewal of information systems**

### Description of services

The company **Askit d.o.o.** offers potential clients a high quality counselling service in the following fields:

- Identifying their business information requirements and generating a requirements list or a business information analysis. Creating a "Invitation to tender" to determine the extent of the project and to obtain appropriate tenders;
- Choosing the most adequate information solution and its provider according to identified needs of the client by verifying the professional and project competence of the provider and the suitability of the solution for the business needs of the client;
- Assessing tenders and reviewing contracts (license, work and maintenance contracts); adding comments and suggestions for protecting your investment and insuring a well balanced contract;
- Training for project execution planning and project management - includes building a project team, analyzing project risks, creating project documentation, proactive supervising; quality control of project acquisitions and stimulating communication between participants;
- Critical project execution and post-estimation of the professional competence and the quality of work of project participants;
- Establishing the project management culture, a project office and a project portfolio.

### Provider description

Required expertise:

- Expertise in the fields of information technology (specialized in ERP solutions) and operations (strategic management, critical factors for successful business operations, renewing business processes). Expertise in combining both areas (strategic role of informatics, combining the informatics and business strategy, establishing management - informatics and clients-providers based teamwork);
- CompTIA certified project manager;
- Developed project methodology for implementing ERP solutions, which is adapted to specific conditions in Slovenia and based on standards of project management, good practices of business solutions implementation and own experience.

Required experience:

- 19 years of work experience in the field of business informatics;
- Specialization in implementing ERP solutions: Sales, architecture, development and implementation of software solutions, ensuring support, establishing a quality control department;
- 10 years of project management and more than 60 executed projects of business information redevelopment;
- Three years of counselling in selecting information solutions and execution of ICT projects;
- Three years of running project management workshops with over 250 participants.

Expert articles and contributions (over 30 in the last three years):

- IT magazines: Sistem, Informatika z@ managerje Uporabna informatika, Varnostni Forum
- Business newspapers and magazines: Finance, Manager.

Values:

- being a good person and a good partner
- trust and integrity
- independence and freedom of choice
- concern for successfulness of everyone I cooperate with.

### Important references

- Institut Jožef Stefan, Darko Korbar, adviser to the director, 01 436 73 37
- Telekom Slovenije, Igor Petrič, project manager, 01 234 16 60
- Mlekarna Celeia, Marjan Jakob, CEO, 03 713 38 12
- Avtenta.si, Franček Bartolj, project manager, 01 5853 442
- Tovarna olja Gea, Zoran Planinšec, project manager, 041 485 604
- LPKF Laser & Elektronika d.o.o., Nada Košnik; 04 201 38 00; head of control department
- TA regulator Ivan Zofič, project manager, 07 496 14 17
- Odeja Škofja Loka, Melita Rebič, CEO, 04 51 30 100

Previous references: cooperation in projects by Hermes Softlab, Vegrad Velenje, Smart Com Ljubljana, Smelt Ljubljana, Medex Ljubljana, Zito Gorenjka, Steklarna Hrastnik, Svea Zagorje, Komunala Kranj,.....