

## Competitive advantage of Askit d.o.o.

**We combine** different complementary knowledge of management, economy, project management, business analysis and IT into comprehensive solutions, which are implemented into businesses through projects.

**We do not only** alleviate the consequences of problems, but also recognize their causes, and help prevent future problems by searching for systemic and in-depth solutions guaranteeing business success, competitive advantage and increased efficiency of your organization.

We dedicate our minds and our hearts to our work.

### **We are capable of:**

- understanding our clients by truly experiencing their business and discovering their true business needs;
- understanding different views and opinions, because we are aware that reaching the best possible solution is possible only by working together;
- focusing on the big picture, because we understand complex environments, which we can simplify by using systemic thinking;
- using required professional skills for individual business areas by employing analytical thought processes;
- connecting different areas, because we and our specialist partners make sure that the skills are in synthesis with business areas;
- out-of-the-box and creative thinking.

**We are aware** that solving business problems or realizing business opportunities must always be based on the correct combination and association of the following elements: strategic goals and the business model, internal organization of the company, efficiency of business processes, employees' skills, and the link between business and IT.

**We are especially focused** on encouraging cooperation and searching for win-win synergies.

**We ensure business effects** and benefits, connected with the next operational areas:

- Strategy reengineering through strategic business analysis and business systems analysis
- Transfer of strategies into practice
- Implementation of IIBA businesses analysis approaches and approaches for establishing a project culture
- Implementation of project governance, project management optimization and establishment of project offices
- Management and optimization of business processes for reaching superior business performance
- Establishing a link between business and IT (the connection between the business strategy and IT strategy, developing relations with outsourced service providers, reorganization and optimization of IT performance)
- Mentorship of the preparation and monitoring of the implementation of business IT projects, IT consolidation projects, and project revisions

### **Company director:**

**Aleš Štempihar**, Bachelor of Computer Science, Bachelor of Economics, CompTIA Project + certified project manager; [member of IIBA](#), PMI, ZPM, ZMCS, GZS, ZIT, SDBP, Manager association, InCo movement, Slovenian Directors' Association, The Slovenian Association of Facilitators  
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